



Technical Product Specialist

TUNAP (UK) Limited inspires customers and employees with innovative developments and solutions based on chemistry for the automotive industry.

Experienced consultants are required to promote TUNAP problem-solving chemicals and workshop consumables to the automotive aftersales market.

The ideal candidates for these positions will have automotive aftersales/workshop experience and/or diagnostic experience, although this is not essential.

You must have excellent communication skills and hold a full driving licence. You will also require a valid passport as you may be required to attend training sessions overseas.

Duties will include but are not exclusive to:

- ✓ Selling TUNAP products to existing customers
- ✓ Introducing the TUNAP product range to new customers
- ✓ Providing technical support at customer workshops and constructor premises

This is an exciting time to start working for TUNAP as we have a prestigious customer base that is developing across the UK and this creates excellent career opportunities for the right individual.

Please send your CV to recruitment@tunap.co.uk if you wish to apply for this position. Successful candidates will be contacted and invited to interview.

More information regarding the role

The position is probably best described as a cross between a vehicle technician and a sales rep. The products that TUNAP manufacture and sell in the UK are predominantly problem solving chemical solutions, including:

- ✓ [DPF Cleaning system, and DPF maintenance products](#)
- ✓ [Injector cleaning systems](#)
- ✓ [Air-conditioning system treatments](#)
- ✓ [Fuel additives](#)
- ✓ [Valve cleaners](#)
- ✓ [Radiator system cleaners, sealants etc](#)
- ✓ [A range of premium workshop consumables to compliment the more specialist products](#)
- ✓ [A range of n-Hexane free workshop consumables](#)

The role would mean visiting independent garages and main dealers, and training and supporting their workshop staff in the use of the products, and supporting their service reception with up-selling of work to the end user. It also includes some cold-calling on garages who are not yet TUNAP customers, and introducing our product range to them.

TUNAP has partnerships with a number of the leading manufacturers and dealer groups, including:

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| ✓ Vauxhall | ✓ Peugeot Citroen | ✓ Listers |
| ✓ Suzuki | ✓ Iveco | ✓ Arnold Clark |
| ✓ Chrysler/Jeep | ✓ Royal Mail | ✓ Cambria |
| ✓ Fiat | ✓ Evans Halshaw | ✓ Marshall Motor Group |
| ✓ Mazda | ✓ JCT600 | ✓ Emergency Services |

Full training on the entire product range would, of course, be given.

